

## Discussion Forum 2

### Systems and Technology e-Delphi Study – Voting on the proposed solutions



#### Nature of Forum 2

In this session, delegates examined proposed solutions to ‘Strategic trade-offs and prioritisation’, one of the five issues selected for further exploration in this colloquium. All nine solutions are listed below.

First, each delegate in the group assigned to this issue completed a questionnaire (based on that used in Round 4 of the Systems and technology Delphi Study) in respect of one or two of solutions 2.1 to 2.9 (listed below. Where more than one solution was looked at by the same person, they are bracketed).

They were asked to note any aspects either of the solution referred to in the questionnaire or of the issue as a whole that they thought required further discussion / exploration in the box marked ‘thoughts for discussion’ at the end of the questionnaire.

All delegates in the group then discussed the issue, electing one of their number as rapporteur to take notes

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### Issue 2—Strategic trade-offs and prioritisation

#### Solutions:

- { 2.1—Prioritise usability over functionality
- { 2.2—Prioritise functionality over usability
- { 2.3—Prioritise usability over integration / interoperability
- { 2.4—Prioritise integration / interoperability over usability
- { 2.5—Prioritise functionality over integration / interoperability
- { 2.6—Prioritise integration / interoperability over functionality
- { 2.7—Prioritise initial hard cost over everything else
- { 2.8—Prioritise ongoing hard cost over everything else
- { 2.9—Prioritise ease of implementation over everything else

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Rapporteur’s summary of discussion:

In every case, depends on type and size of organization, and on business drivers.

Individual delegate contributions ..... Pages 2.1.1–2.9.3

## Individual delegates' voting on the separate solutions

From your perspective and experience, please indicate whether this trade-off is advisable in the range of contexts given below. Tick the appropriate box to select.

**N.B.** If your response is the same for all sectors or industries, you need choose from the lists under the first line of each section only

### Solution 2.1: Prioritise usability over functionality

#### Sector

	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (large)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (SME)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not-for-profit	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

#### Industry / organisation type

	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Construction	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Education	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Energy, utilities and infrastructure	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Finance	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Government (incl. police, armed services)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Health	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Manufacturing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Pharmaceutical industry	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Service industries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (please specify in box)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## About you ...

### My role

- Senior manager
- IT professional / Systems administrator
- Records / information professional
- Employee

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### My organisation sector

- Public
- Private
- Not-for-profit

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### My organisation type

- Agriculture, forestry and fishing
- Arts, sports and recreation
- Catering and accommodation
- Construction
- Education
- Finance
- Government
- Health
- IT and telecommunication services
- Manufacturing
- Media and creative services
- Mining, energy and utilities
- Mixed
- Personal services
- Pharmaceutical industry
- Police services / armed forces
- Professional and business services
- Records management services
- Retail, hire and repair
- Transport and distribution
- Wholesale

Other (please specify)

Environmental

## Solution 2.1: Prioritise usability over functionality

### Thoughts for discussion

Where usability is important. In opposition [??] with numerous other forms usability is important for ease of learning and use.

## Solution 2.2—Prioritise functionality over usability

### Sector

	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (large)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (SME)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not-for-profit	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

### Industry / organisation type

	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Construction	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Education	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Energy, utilities and infrastructure	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Finance	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Government (incl. police, armed services)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Health	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Manufacturing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pharmaceutical industry	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Service industries	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (please specify in box)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

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### My organisation sector

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### My organisation type

- Agriculture, forestry and fishing
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- Education
- Finance
- Government
- Health
- IT and telecommunication services
- Manufacturing
- Media and creative services
- Mining, energy and utilities
- Mixed
- Personal services
- Pharmaceutical industry
- Police services / armed forces
- Professional and business services
- Records management services
- Retail, hire and repair
- Transport and distribution
- Wholesale

- Other (please specify)

## Solution 2.2—Prioritise functionality over usability

### Thoughts for discussion

In many organizations it must function to complete a specific task and does not necessarily have to look pretty to users.

### Solution 2.3—Prioritise usability over integration / interoperability

<b>Sector</b>
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	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (large)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (SME)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not-for-profit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

<b>Industry / organisation type</b>
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	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Construction	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Education	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Energy, utilities and infrastructure	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Finance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Government (incl. police, armed services)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Health	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Manufacturing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pharmaceutical industry	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Service industries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (please specify in box)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

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### My role

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### My organisation sector

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### My organisation type

- Agriculture, forestry and fishing
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- Mining, energy and utilities
- Mixed
- Personal services
- Pharmaceutical industry
- Police services / armed forces
- Professional and business services
- Records management services
- Retail, hire and repair
- Transport and distribution
- Wholesale
- Other (please specify)

## Solution 2.3—Prioritise usability over integration / interoperability

### Thoughts for discussion

Good usability could perhaps compromise legal / statutory requirements or might work well in one area but not in another (poor interoperability).

Set up a cross-sectoral group—IT / RM / users etc to work together to produce usability and integration / interoperability.

## Solution 2.4—Prioritise integration / interoperability over usability

### Sector

	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (large)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (SME)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not-for-profit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### Industry / organisation type

	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Construction	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Education	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Energy, utilities and infrastructure	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Finance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Government (incl. police, armed services)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Health	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Manufacturing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pharmaceutical industry	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Service industries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (please specify in box)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

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### My role

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### My organisation sector

- Public
- Private
- Not-for-profit

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### My organisation type

- Agriculture, forestry and fishing
- Arts, sports and recreation
- Catering and accommodation
- Construction
- Education
- Finance
- Government
- Health
- IT and telecommunication services
- Manufacturing
- Media and creative services
- Mining, energy and utilities
- Mixed
- Personal services
- Pharmaceutical industry
- Police services / armed forces
- Professional and business services
- Records management services
- Retail, hire and repair
- Transport and distribution
- Wholesale
- Other (please specify)

## Solution 2.4—Prioritise integration / interoperability over usability

### Thoughts for discussion

Integration over usability may lead to better sharing of knowledge / avoidance of duplication but in complex environment (e.g. finance system, GIS, image system) may be difficult to achieve.

## Solution 2.5—Prioritise functionality over integration / interoperability

### Sector

	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (large)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (SME)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not-for-profit	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### Industry / organisation type

	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Construction	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Education	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Energy, utilities and infrastructure	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Finance	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Government (incl. police, armed services)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Health	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Manufacturing	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pharmaceutical industry	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Service industries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Other (please specify in box)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## About you ...

### My role

- Senior manager
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- Employee

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### My organisation sector

- Public
- Private
- Not-for-profit

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### My organisation type

- Agriculture, forestry and fishing
- Arts, sports and recreation
- Catering and accommodation
- Construction
- Education
- Finance
- Government
- Health
- IT and telecommunication services
- Manufacturing
- Media and creative services
- Mining, energy and utilities
- Mixed
- Personal services
- Pharmaceutical industry
- Police services / armed forces
- Professional and business services
- Records management services
- Retail, hire and repair
- Transport and distribution
- Wholesale
- Other (please specify)

## Solution 2.5—Prioritise functionality over integration / interoperability

### Thoughts for discussion

## Solution 2.6—Prioritise integration / interoperability over functionality

### Sector

	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (large)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (SME)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not-for-profit	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### Industry / organisation type

	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Construction	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Education	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Energy, utilities and infrastructure	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Finance	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Government (incl. police, armed services)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Health	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Manufacturing	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pharmaceutical industry	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Service industries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Other (please specify in box)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## About you ...

### My role

- Senior manager
- IT professional / Systems administrator
- Records / information professional
- Employee

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### My organisation sector

- Public
- Private
- Not-for-profit

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### My organisation type

- |  |   |
|--|---|
| <input type="checkbox"/> Agriculture, forestry and fishing | <input type="checkbox"/> Mining, energy and utilities       |
| <input type="checkbox"/> Arts, sports and recreation       | <input type="checkbox"/> Mixed                              |
| <input type="checkbox"/> Catering and accommodation        | <input type="checkbox"/> Personal services                  |
| <input checked="" type="checkbox"/> Construction           | <input type="checkbox"/> Pharmaceutical industry            |
| <input type="checkbox"/> Education                         | <input type="checkbox"/> Police services / armed forces     |
| <input type="checkbox"/> Finance                           | <input type="checkbox"/> Professional and business services |
| <input type="checkbox"/> Government                        | <input type="checkbox"/> Records management services        |
| <input type="checkbox"/> Health                            | <input type="checkbox"/> Retail, hire and repair            |
| <input type="checkbox"/> IT and telecommunication services | <input type="checkbox"/> Transport and distribution         |
| <input type="checkbox"/> Manufacturing                     | <input type="checkbox"/> Wholesale                          |
| <input type="checkbox"/> Media and creative services       |   |
| <input type="checkbox"/> Other (please specify)            | <input type="text"/>  |

## Solution 2.6—Prioritise integration / interoperability over functionality

### Thoughts for discussion

## Solution 2.7—Prioritise initial hard cost over everything else

### Sector

	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (large)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (SME)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Not-for-profit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### Industry / organisation type

	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Construction	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Education	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Energy, utilities and infrastructure	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Finance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Government (incl. police, armed services)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Health	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Manufacturing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pharmaceutical industry	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Service industries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (please specify in box)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## About you ...

### My role

- Senior manager
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- Records / information professional
- Employee

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### My organisation sector

- Public
- Private
- Not-for-profit

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### My organisation type

- Agriculture, forestry and fishing
- Arts, sports and recreation
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- Construction
- Education
- Finance
- Government
- Health
- IT and telecommunication services
- Manufacturing
- Media and creative services
- Mining, energy and utilities
- Mixed
- Personal services
- Pharmaceutical industry
- Police services / armed forces
- Professional and business services
- Records management services
- Retail, hire and repair
- Transport and distribution
- Wholesale
- Other (please specify)

## Solution 2.7—Prioritise initial hard cost over everything else

### Thoughts for discussion

The nature of the business will drive forward the requirements to prioritise hard costs.

## Solution 2.8—Prioritise ongoing hard cost over everything else

### Sector

	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (large)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (SME)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not-for-profit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### Industry / organisation type

	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Construction	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Education	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Energy, utilities and infrastructure	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Finance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Government (incl. police, armed services)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Health	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Manufacturing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pharmaceutical industry	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Service industries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (please specify in box)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## About you ...

### My role

- Senior manager
- IT professional / Systems administrator
- Records / information professional \*
- Employee

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### My organisation sector

- Public
- Private \*
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### My organisation type

- Agriculture, forestry and fishing
- Arts, sports and recreation
- Catering and accommodation
- Construction
- Education
- Finance
- Government
- Health
- IT and telecommunication services
- Manufacturing
- Media and creative services
- Mining, energy and utilities
- Mixed
- Personal services
- Pharmaceutical industry \*
- Police services / armed forces
- Professional and business services
- Records management services
- Retail, hire and repair
- Transport and distribution
- Wholesale

- Other (please specify)

\* Taken from response to Issue 2.7, completed by the same delegate.

## Solution 2.8—Prioritise ongoing hard cost over everything else

### Thoughts for discussion

Ongoing 'hard costs' – depending on how business / project progresses.

## Solution 2.9—Prioritise ease of implementation over everything else

### Sector

	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (large)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private (SME)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not-for-profit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### Industry / organisation type

	Advisable	Not advisable	No preference	Don't know
ALL	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Construction	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Education	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Energy, utilities and infrastructure	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Finance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Government (incl. police, armed services)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Health	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Manufacturing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pharmaceutical industry	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Service industries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (please specify in box)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Audit and inspection

## About you ...

### My role

- Senior manager
- IT professional / Systems administrator
- Records / information professional
- Employee

### My organisation sector

- Public
- Private
- Not-for-profit

### My organisation type

- Agriculture, forestry and fishing
- Arts, sports and recreation
- Catering and accommodation
- Construction
- Education
- Finance
- Government
- Health
- IT and telecommunication services
- Manufacturing
- Media and creative services
- Mining, energy and utilities
- Mixed
- Personal services
- Pharmaceutical industry
- Police services / armed forces
- Professional and business services
- Records management services
- Retail, hire and repair
- Transport and distribution
- Wholesale

- Other (please specify)

Public Audit

## Solution 2.9—Prioritise ease of implementation over everything else

### Thoughts for discussion

What is the point of having a system that was easy to implement unless it also provides best fit to your business needs and is user friendly?

Ease, or speed of implementation, may be important but these factors are likely to be lower priorities than other strategic drivers.